



'The Club' at Salterns

Terms and Conditions – 2018/19

'The Club' at Salterns Benefits

'The Club' at Salterns is managed and operated by Salterns Marina Ltd unless stated otherwise. Annual Berth holders and Annual Swinging Mooring holders at Salterns Marina automatically benefit from certain discounts and special offers that are provided directly by us and in some cases by carefully selected partners.

The benefits of 'The Club' at Salterns are available to annual customers during the given berthing year and are subject to availability. Benefits and special offers are subject to the payment of the annual mooring fees as set out within the licence.

The principal benefits are set out below.

- Complimentary Club Burgee and optional use of Blue Ensign~
- 10% Discount on Salterns Boatyard services*
- Special Offers & discounts on food at Salterns Harbourside Hotel†
- 10% Discount on all services, parts and products provided by Golden Arrow Marine
- Complimentary WiFi~*
- Special rates for Club members at Salterns Sea School†
- 10% Discount at Salterns Chandlery / Club special offers
- Savings off fuel purchases at Salterns Marina
- Discounted Marine Insurance via Coleman Insurance †
- Organised Club events, rallies and training

~ See specific Terms & Conditions.

* Subject to availability.

† Services supplied by selected third parties.

'The Club' benefits do not vary the Terms and Conditions of your Annual Berthing Licence or any of the other subsidiary or sister companies operated by Salterns Marina Ltd. We reserve the right to alter or withdraw all or any of the benefits and discounts referred to within these Terms & Conditions without prior written notice.

Use of your Card

Special offers or discounts can only be redeemed upon presentation of a valid membership card which detail the Owner(s) and vessel name together with the customer account number. Failure to present the card at point of purchase will result in the goods or services being charged at their normal undiscounted rate. Unless specified otherwise, normal tariff charges will apply at all other times.

Entitlement to special offers and discounts will be suspended without prior notice where payments are overdue to Salterns Marina Ltd. or any of its subsidiary or sister companies or where there is a breach of the Marina Regulations or these Terms & Conditions. In such cases, boatyard services and storage ashore charges will be levied at the published tariff rate and other benefits listed above will be withdrawn or recharged.

The member's Card remains the property of Salterns Marina Ltd. at all times.

Discounts with Salterns Boatyard

For any work carried out between 1st April 2018 and the 31st March 2019, a discount of 10% will apply to all boatyard services including hard standing provided by Salterns Marina. All boatyard services and storage ashore remain subject to availability.

Please note this discount cannot be used in conjunction with any other offers unless specified otherwise.

'The Club' Wi-Fi

The use of *'The Club'* Wi-Fi for connection to the internet is free to members with no time restrictions. It is a shared service and line speeds or connectivity cannot be guaranteed. Passwords should be kept confidential and up to a maximum of three devices can be connected on any one marina account. Connectivity will not be possible beyond the marina limits.

Selected Partners

Salterns Marina Ltd has carefully selected a number of partners that we believe will provide added value for your boating requirements and enjoyment whilst at the marina. Whilst every care has been taken in selecting these partners and associated products, Salterns Marina Ltd has no direct control over the delivery or suitability of Partner supplied goods or services. Customers should therefore satisfy themselves about the suitability of any product or in particular, Marine Insurance provided by Coleman.

Specific offers and details can be found published on the Salterns Marina web site at www.salterns.co.uk.

Coleman Marine Insurance

Coleman Marine Insurance will offer 'Club' members a 10% discount on any new marine policy or renewal of an existing policy. Such discounts will only apply whilst the customer is a bona fide annual berth holder at Salterns Marina. Customers should note that Coleman Insurance is solely arranged by them and is provided on its own terms and conditions set out within their policies. Neither Salterns Marina Ltd nor any of its employees have any influence over this product and are not authorised or trained to make any such representation over the suitability of an insurance product provided by Coleman.

Use of the De-faced Blue Ensign

Annual Berth or Mooring Holders may apply for a warrant to fly a Blue De-Faced Ensign of Poole Harbour Yacht Club as a member of *'The Club'* at Salterns. Applications for a warrant can only be made by British subjects on behalf of British registered vessels and must be returned for cancellation if a) the Admiralty recall it at any time, b) you cease to be a member of 'The Club' at Salterns, c) the vessel is sold. It is also important to note that the vessel cannot be used for any commercial purposes whatsoever whilst the De-Faced Blue Ensign is flown and likewise, may only be flown when the owner is aboard the vessel or when he/she remains in command during any temporary absence.

The above mentioned Terms & Conditions and Marina Regulations apply at all times and Salterns Marina Ltd. reserves the right to recharge any discounts accrued within the berthing year in the event of a default by the owner/member in respect of an early termination or non-payment of the annual berthing contract.