



40 Salterns Way, Lilliput, Poole, Dorset, BH14 8JR  
Tel: + 44 (01202) 709971 Email: marina@salterns.co.uk

## SALTERNS MARINA AND BOATYARD SCHEDULE OF FACILITIES & CHARGES 2020/21

Prices are valid from 1st April 2020 and include VAT

**Annual Berth Holders** automatically become members of **'The Club'** and benefit from a wide-range of products and services including special offers. For more information, please visit [www.salterns.co.uk](http://www.salterns.co.uk)

**Club members receive 10% discount off 'Additional Marina & Boatyard Services, Craning and Facilities'**

### Annual Alongside Berths - 1 April 2020 to 31 March 2021

Please contact us for a quotation - + 44 (01202) 709971 marina@salterns.co.uk

**Versa Docks for RIBS available** - Please enquire for further information.

### Swinging moorings

Annual Swinging Mooring (outside/inside Marina)	per metre L.O.A	£479.00
Seasonal Swinging Mooring Including use of launch service between 0900 and 1700 hours, 7 days per week	per metre L.O.A	£180.00
Dinghy Storage Ashore	up to 2.4m	£260.00

### Visitors

Short stay visitors berth up to 4 hours:	per metre	£1.00
Daily visiting pontoon charges: 5m - 20m	per metre, per night	£3.50

(Maximum stay 14 nights at 'Visitors' Rate - Please contact Marina Office for longer periods)

### Annual Jet Ski Berths and Compound Storage - 1 April 2020 to 31 March 2021

Annual Jet Ski Berth (Versa Dock)	per annum	£1,930.00
Annual Jet Ski Compound Storage	per annum	£1,323.00

L.O.A. must be actual measurement including all projections fore and aft of the vessel. (Subject to measurement). This may be different to boat manufacturer's details. All charges are exclusive of Harbour Dues, Crown Estate Commissioner's Charges (Swinging Moorings only) and electricity charges, except where stated.



Club members receive 10% discount off Boatyard services as shown below.

#### ADDITIONAL MARINA & BOATYARD SERVICES, CRANING AND FACILITIES

Contact: Salterns Boatyard + 44 (0) 1202 707391 boatyard@salterns.co.uk

Prices from 1<sup>st</sup> April 2020

#### Hard Standing

Open Hard Standing/Storage Ashore £9.85 per metre, per week  
Vessels stored ashore in excess of 12 consecutive months will be charged the weekly rate plus 50%

#### Lift, Power Wash, Block Off, Re-launch & 1 week Hard Standing

Additional Hard Standing will be charged at the weekly rate

Up to 13.0m LOA £57.50 per metre  
13.1m and above £64.50 per metre

#### Lift, Block Off / Load onto Transport/ Relaunch

Up to 7.0m LOA (Tele-handler or Marina Hoist) £143.00 per lift  
7.1 to 13.0m LOA £25.00 per metre  
13.1m and above £28.50 per metre

#### Lift, Hold & Re-launch (held in slings for 1 hour or overnight if last lift)

Up to 7.0m LOA (Tele-handler or Marina Hoist) £143.00 per lift  
7.1 to 13.0m LOA £31.20 per metre  
13.1m and above £36.35 per metre

#### Yard Movement

Up to 13.0m LOA £31.20 per metre  
13.1m and above £36.35 per metre

#### Pressure Washing

Up to 13.0m LOA £7.65 per metre  
13.1m LOA and above £9.05 per metre

#### Mast Stepping

Mast Step (Min 1 hour charge) (Excludes rigging, Labour – charged separately) £164.80 per hour

#### General Craning / Lifting

Excludes boat handling  
Driver & Banksman (Min ½ hour charge) £136.40 per hour

#### Use of Slipway

Launch / Recover (Daily Charge per vessel)  
Self-launch & Recover – Max 6.0 LOA. £40.60 per day

#### Trailer Storage

Short Term £56.65 per day

#### Launch Service

Single Journey £65.90  
Drop off & collect £111.25

#### Towing & Helmsman

Within Marina (each way) £35.00  
Within the Harbour £131.85 per hour

#### Antifouling

Labour Only (Excludes Antifoul) £17.90 per metre

#### Yacht Valeting Services

Labour Only £47.90 per hour  
Labour & Materials Polish - Hull, or Topsides, or Superstructure £32.95 per metre

#### Engineering / General Repairs

Specialist Services Please contact Salterns Boatyard for Quotation

#### Labour

Half Hour Minimum Charge £63.85 per hour

#### Yard Access / Contractor Fees

Daily Contractor Fee £12.00 per person, per job, per day