



SALTERNS MARINA and BOATYARD SCHEDULE OF FACILITIES & CHARGES 2017/18

Prices valid from 1st April 2017 and include VAT at 20%
Contact: Salterns Marina + 44 (01202) 709971 marina@salterns.co.uk

Annual Berth Holders automatically become members of 'The Club' and benefit from a wide-range of products and services including special offers. For more information visit www.salterns.co.uk.
Club members receive 10% discount off boatyard services as shown below and reverse.

Annual Alongside Berths - 1 April 2017 to 31 March 2018

Please contact us for a quotation - + 44 (01202) 709971 marina@salterns.co.uk
Versa Docks for RIBS available at the appropriate above Class rates. * Restricted on beam.

Seasonal Facilities - 1st April to 31st October 2017

| | | |
|--|-----------------|---------|
| Annual Swinging Mooring (outside/inside Marina) | per metre L.O.A | £320.00 |
| Seasonal Swinging Mooring Including use of launch service between 0900 and 1700 hours, 7 days per week | per metre L.O.A | £162.00 |
| Dinghy Storage Ashore | up to 2.4m | £235.00 |

Visitors

| | | |
|---|----------------------|-------|
| Short stay visitors berth up to 4 hours: | per metre | £1.00 |
| Daily visiting pontoon charges: 5m - 20m (Maximum stay 14 nights at 'Visitors' Rate) | per metre, per night | £3.50 |

Annual Jet Ski Berths and Compound Storage - 1 April 2017 to 31 March 2018

| | | |
|-----------------------------------|-----------|-----------|
| Annual Jet Ski Berth (Versa Dock) | per annum | £1,750.00 |
| Annual Jet Ski Compound Storage | per annum | £1,200.00 |

L.O.A. must be actual measurement including all projections (subject to measurement). This may be different to boat manufacturer's details. All charges are exclusive of Harbour Dues, Crown Estate Commissioner's Charges (Swinging Moorings only) and electricity charges, except where stated.



Club members receive 10% discount off Boatyard services as shown below.

ADDITIONAL MARINA & BOATYARD SERVICES, CRANING AND FACILITIES**Contact: Salterns Boatyard + 44 (0) 1202 707391 boatyard@salterns.co.uk**Prices from 1st November 2016**Hard Standing & Undercover Storage**

Vessels stored ashore in excess of 12 consecutive months will be charged the weekly rate plus 50%

| | |
|--|----------------------------|
| Open Hard Standing/Storage Ashore | £8.95 per metre, per week |
| Undercover Storage Ashore (Premises locked at night) | £17.95 per metre, per week |

Lift, Power Wash, Block Off, Re-launch & 1 week Hard Standing

Additional Hard Standing will be charged at the weekly rate

| | |
|-----------------|------------------|
| Up to 13.0m LOA | £49.00 per metre |
| 13.1m and above | £55.00 per metre |

Lift, Block Off / Load onto Transport/ Relaunch

| | |
|---|------------------|
| Up to 7.0m LOA (Tele-handler or Marina Hoist) | £129.75 per lift |
| 7.1 to 13.0m LOA | £22.65 per metre |
| 13.1m and above | £25.75 per metre |

Lift, Hold & Re-launch (held in slings for 1 hour or overnight if last lift)

| | |
|---|------------------|
| Up to 7.0m LOA (Tele-handler or Marina Hoist) | £129.75 per lift |
| 7.1 to 13.0m LOA | £28.30 per metre |
| 13.1m and above | £33.00 per metre |

Yard Movement

| | |
|-----------------|------------------|
| Up to 13.0m LOA | £28.30 per metre |
| 13.1m and above | £33.00 per metre |

Pressure Washing

| | |
|---|-----------------|
| Up to 13.0m LOA | £6.95 per metre |
| 13.1m LOA and above | £8.25 per metre |
| Hot Soap Power Wash (Deck & Superstructure) | £8.25 per metre |

Mast Stepping

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|---|------------------|
| Mast Step (Min 1 hour charge) (Excludes rigging, Labour – charged separately) | £150.00 per hour |
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General Craning / Lifting

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|---------------------------------------|------------------|
| Excludes boat handling | |
| Driver & Banksman (Min ½ hour charge) | £123.50 per hour |

Use of Slipway

| | |
|--|----------------|
| Launch / Recover (Daily Charge per vessel) | |
| Self-launch & Recover – Max 6.0 LOA. | £37.00 per day |

Trailer Storage

| | |
|------------|----------------|
| Short Term | £51.50 per day |
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Launch Service

| | |
|--------------------|---------|
| Single Journey | £60.00 |
| Drop off & collect | £100.00 |

Towing & Helmsman

| | |
|--------------------------|------------------|
| Within Marina (each way) | £31.00 |
| Within the Harbour | £118.50 per hour |

Antifouling

| | |
|---------------------------------|------------------|
| Labour Only (Excludes Antifoul) | £16.00 per metre |
|---------------------------------|------------------|

Yacht Valeting Services

| | |
|---|------------------|
| Labour Only | £43.20 per hour |
| Materials | |
| Polish - Hull, or Topsides, or Superstructure | £30.00 per metre |

Engineering / General Repairs

| | |
|---------------------|--|
| Specialist Services | Please contact Salterns Boatyard for Quotation |
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Labour

| | |
|--------------------------|-----------------|
| Half Hour Minimum Charge | £58.00 per hour |
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Yard Access / Contractor Fees

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|----------------------|-------------------------------------|
| Daily Contractor Fee | £12.00 per person, per job, per day |
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SALTERNS MARINA - APPLICATION FORM

OWNER(S) DETAILS

Owner's full name _____
Address _____
(for invoice purposes) _____

Postcode _____
Telephone Numbers Home _____
Office _____
Mobile _____
Fax _____
E-mail _____

DETAILS OF VESSEL

Boat Name _____
Make & Model of Boat _____
Type please indicate Sail / Motor / Motor Sail / Multihull
Length Overall _____ metres or _____ ft _____ in
Beam _____ metres or _____ ft _____ in
Draught _____ metres or _____ ft _____ in
Weight (approx.) _____ tonnes / kgs / lbs
Engine(s) Make _____
BHP _____ Diesel /Petrol
Insurance Company _____
Insurance Value _____

BERTHING REQUIREMENTS

(Please tick as required)

Annual Pontoon Berthing _____
Annual Swinging Mooring _____
Seasonal Swinging Mooring _____
Dinghy Storage _____
Other (please specify) _____

SPECIAL REQUEST

I understand that berths and moorings are let subject to the Company's Special Conditions and the General Regulations and Conditions of Berthing, a copy of which I will receive.

Signed _____
Dated _____

From time to time we would like to send you details about Salterns Marina Limited (SML) and its divisions within the Salterns Marina Group. Please tick the box if you prefer not to hear from SML