



# SALTERNS MARINA

## INTRODUCE A FRIEND

Annual Berthing – 2016/17

### INTRODUCE A FRIEND

As an existing and valued customer, we would like to give you the opportunity to save on your annual berthing fees, whilst at the same time introducing a new member(s) to 'The Club' offering them savings as well – it couldn't be simpler. If you introduce a new annual berth holder to us (your friend), that has not been a Salterns customer for at least six months, then we will reward you with a credit voucher, equal to 10% of the value of 'your friend's new annual berthing contract. At the same time, 'your friend' will also receive the same 10% saving off their first annual berthing fee, based upon the value of their contract.

#### Your Details

First Name	_____	Last Name	_____
Boat Name	_____		

#### Your Friends Details

Title	_____	First Name	_____	Last Name	_____
Email	_____	Tel	_____	Mobile	_____
Boat Name	_____	Boat Make/Model	_____		
LOA	_____	Current Location	_____		

Please accept this application for an annual berth in accordance with the Terms and Conditions shown overleaf.

Signed: \_\_\_\_\_  
(By 'Introducer')

Date: \_\_\_\_\_

#### MORE THAN A MARINA



## The Small Print *or* (Terms & Conditions 2016/17)

1. Definitions:
  - a. The **'Introducer'** is the current annual berth holder renewing their annual berthing contract for the 2016/17 season.
  - b. The **'Friend'** is a new customer to the marina that has not been an annual or seasonal berth holder at Salterns since 1<sup>st</sup> August 2015.
  - c. **Annual Berthing Contract** including membership of 'The Club' at Salterns relates to the season commencing from 1<sup>st</sup> April 2016 to 31<sup>st</sup> March 2017.
  - d. **Credit Vouchers** may be used at the following locations which are all part of the Salterns Group.
    - i. For all products and services at Golden Arrow Marine
    - ii. Off boatyard services such as lifting / valeting
2. Credit Vouchers are not transferable and cannot be redeemed for cash or any other benefits not listed above and not in conjunction with any other promotion.
3. This scheme is designed to incentivise existing Salterns annual berth holders to introduce new customers to the business.
4. Credit Vouchers will remain valid until 31<sup>st</sup> March 2017 after which any unused portion will be lost.
5. This offer applies to vessels that are privately owned and are solely used for pleasure purposes.
6. In the event of an early contract termination or if there is a serious breach of the Marina Regulations, Salterns Marina Ltd reserves the right to withdraw any unused credit issued to either party.
7. There are no restrictions on the number of introductions an individual customer may make, although the offer is subject to the availability of a suitable berth in each and every case.
8. The offer is available against annual pontoon berths but does not apply to seasonal contracts; swinging harbour moorings; Jet Ski berths; temporary contracts.
9. Salterns Marina Limited will not be liable to the Introducer or Friend under Contract Law in the event of any loss or failure to fully implement the scheme.
10. Salterns Marina Ltd reserves the right to amend or withdraw the 'Introduce a Friend' scheme without prior notice.

### MORE THAN A MARINA

